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BOARD COMMERCE AND INDUSTRY MEETING TAKEN AT
THE LOUISIANA STATE EMPLOYEES RETIREMENT SYSTEM,
8401 UNITED PLAZA BOULEVARD, 4TH FLOOR, BATON
ROUGE, LOUISIANA ON OCTOBER 23, 2012 COMMENCING
AT 1:37 P.M.

REPORTED BY:
RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

1 APPEARANCES OF BOARD MEMBERS:

board of commerce & industry-10-23-12.txt

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- JERRY JONES, CHAIRMAN
- MAYOR RONNIE HARRIS
- STEVE WINDHAM
- MILLIE ATKINS
- LANCE BELCHER
- GORDON BURGESS
- JEFFREY ELMORE
- WILLIAM KING
- KEVIN LANGLEY
- RICHARD LIPSEY
- R.K. MEHROTRA
- STEVEN GRISSOM
- GALE POTTS-ROQUE
- WILDA SMITH
- CHARLES SOPRANO
- KENNY HAVARD
- DANNY MARTINY

1 APPEARANCES OF STAFF MEMBERS:

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- MELISSA SORRELL
- BRENDA GUESS
- RICK BROUSSARD

6 FRANK FAVALORO

7 BECKY LAMBERT

8 MARYLYN FRIEDKIN

9 LORI WEBER

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1 MR. JONES:

2 It's good to see everyone
3 today. We're going to call the
4 October meeting of the Board of
5 Commerce and Industry to order.
6 Ms. Melissa, would you call roll,
7 please, ma'am.

8 MS. SORRELL:

9 Tammy Woods for Governor

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Jindal. Steve Windham for

10

Lieutenant Governor Dardenne.

11

MR. WINDHAM:

12

Here. I am sorry.

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MS. SORRELL:

14

Millie Atkins.

15

MS. ATKINS:

16

Here.

17

MS. SORRELL:

18

Lance Belcher.

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MR. BELCHER:

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Here.

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MS. SORRELL:

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Bryan Bossier. Gordon

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Burgess.

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MR. BURGESS:

25

Here.

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MS. SORRELL:

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Mark Delesdernier. Jeffrey

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Elmore.

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MR. ELMORE:

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Here.

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MS. SORRELL:

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Andre Fruge. Richard

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Gonsulin. Mayor Ronnie Harris.

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MR. HARRIS:

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Present.

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MS. SORRELL:

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Jerry Jones.

13

14

MR. JONES:

15

Present.

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MS. SORRELL:

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William King.

18

MR. KING:

19

Here.

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MS. SORRELL:

21

Kevin Langley.

22

MR. LANGLEY:

23

Here.

24

MS. SORRELL:

25

Richard Lipsey.

1

MR. LIPSEY:

2

Here.

3

MS. SORRELL:

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R.K. Mehrotra.

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MR. MEHROTRA:

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Here.

7

MS. SORRELL:

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Steven Grissom for Secretary

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Moret.

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MR. GRISSOM:

11

Here.

12

MS. SORRELL:

13

Gale Potts-Roque.

14

MS. POTTS-ROQUE:

15

Here.

16

MS. SORRELL:

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Wilda Smith.

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MS. SMITH:
Here.
MS. SORRELL:
Charles Soprano.
MR. SOPRANO:
Here.
MS. SORRELL:
Kenny Havard for

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Representative Ponti.
MR. HAVARD:
Here.
MS. SORRELL:
Senator Danny Martiny.
SENATOR MARTINY:
Here.
MS. SORRELL:
Representative Joel
Robideaux. And Senator Neil
Riser. We have a quorum.
MR. JONES:
Thank you, Ms. Melissa.
We do have a need to amend
our agenda. We had an item added
since the agenda was published. I
think the proposed amended agenda
was at the table, but at the very
end of the agenda, we're going to
propose to add as No. 8, tax
equalization for Georgia Pacific

board of commerce & industry-10-23-12.txt
for contract name change. Rick

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Broussard will be handling that
matter, but I will entertain a
motion now to amend the agenda.

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With have a motion from Ms
Millie. Second by Ms. Gale. This
motion to -- to amend the agenda
will need to be unanimous, so all
in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

Any oppose? Let the record
reflect that was unanimous, so if
you will please reflect that in
the record that the agenda has
been amended.

Now, the minutes went out to
everyone by e-mail. I hope you
have had a chance to approve
them. I entertain a motion to
approve the minutes from Mr.
King. Second from Mr. Windham.
Any comments from the floor? Any
comments from the Board? There
being none, all in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

1 Any opposition? There being
2 none, the minutes are approved as
3 presented.

4 Mr. Favaloro, you want to
5 talk to us about Quality Jobs
6 today?

7 MR. FAVALORO:

8 Yes, sir. I have seven
9 applications for Quality Jobs.

10 I have 20110308, Cellxion in
11 Bossier Parish.

12 20100910, Great Southern
13 Galvanizing, Inc. doing business
14 as Great States Galvanizing in
15 East Baton Rouge.

16 20110920, Lewis Resource
17 Management, LLC doing business as
18 Falcon Completion Services, LLC
19 in St. Helena.

20 20121017, Logic Nation, Inc.
21 in Caddo Parish.

22 20110662, MetalCraft
23 Manufacturing, LLC in Lafayette.

24 20101150, Myriant Lake
25 Providence Inc. in East Carroll.

1 And, 20111119, West
2 Sanitation Services, Inc., in
 Page 8

3 East Baton Rouge. That concludes
4 the applications.

5 MR. JONES:

6 At this time, the Chair will
7 be recusing himself from the
8 consideration of item No.
9 20121017, Logic Nation, Inc. That
10 is a client of my law firm. I
11 will be recusing myself; however,
12 I will participating only to the
13 point of facilitating any action
14 in this matter.

15 Any motion to approve those
16 -- excuse me, Mr. Favaloro. Mr.
17 King -- Mr. Burgess, I mean, I am
18 sorry. Second from Ms. Wilda
19 Smith. Any discussion from the
20 floor? Any discussion from the
21 Board? There being none, all in
22 favor say aye.

23 ALL BOARD MEMBERS:

24 Aye.

25 MR. JONES:

1 Any opposition? There being
2 none, those the matters pass.

3 MR. FAVALORO:

4 I have three Quality Jobs
5 Renewal Applications. 0508789,
6 American Sugar Refinery, Inc. in

7 St. Bernard.
8 20071361, Compressor
9 Engineering Corporation in
10 Livingston.
11 And, 20071263, Pratt Paper
12 LA, LLC in Caddo.
13 That concludes the Renewals.
14 MR. JONES:
15 Motion to approve. Mr.
16 Haskell -- I called you Mr.
17 Haskell. Mr. Lipsey. Second from
18 Mr. King. Any discussion from the
19 Board? Any discussion from the
20 floor? All in favor say aye.
21 ALL BOARD MEMBERS:
22 Aye.
23 MR. JONES:
24 Any oppose? There being no
25 opposition, those matters pass.

1 MR. FAVALORO:
2 I have one request for Change
3 in Ownership.
4 2004-0214, Bradken-Amite,
5 Inc. to Bradken, Inc. in
6 Tangipahoa Parish.
7 MR. JONES:
8 Do I have a motion to
9 approve? Motion from Mr. Burgess.
10 Second from Ms. Millie Atkins.

11 Any discussion from the floor?
12 Any discussion from the Board?
13 There being none, all in favor
14 say aye.

15 ALL BOARD MEMBERS:
16 Aye.

17 MR. JONES:
18 Any opposition? There being
19 no opposition, that motion
20 passes.

21 MR. FAVALORO:
22 I have one request for Change
23 in Name Only. 070768, Red River
24 Environmental Products, LLC, to
25 the new name of ADA Carbon

1 Solutions (Red River), LLC in Red
2 River Parish.

3 MR. JONES:
4 Motion to approve? Motion to
5 approve from Mr. Windham. Second
6 from Mr. King. Any discussion
7 from the floor? Any discussion
8 from the Board? Being no
9 discussion, all in favor say aye.

10 ALL BOARD MEMBERS:
11 Aye.

12 MR. JONES:
13 Any opposition? There being
14 none, that motion passes.

15 Thank you, Mr. Favaloro. I
16 appreciate your help.

17 Ms. Lambert.

18 MS. LAMBERT:

19 Good afternoon. I have two
20 New Applications, two renewal
21 applications and one Transfer of
22 Tax Exemption Contract. I will
23 begin with the New Applications.

24 Application 20091157, company
25 is RLJ III-St. Charles Avenue

1 Hotel, LLC and/or RLJ-III-St.
2 Charles Avenue Hotel Lessee, LLC
3 in Orleans Parish.

4 And 20110715, Hotel New
5 Orleans Holdings, LLC in Orleans
6 Parish. For a total of two new
7 applications.

8 MR. JONES:

9 Thank you, Ms. Lambert.
10 Motion to approve. Motion from
11 Mr. Lipsey. Second from Ms.

12 MS. ATKINS:

13 Atkins.

14 MR. JONES:

15 Atkins. I have you two
16 confused, don't I.

17 MS. ATKINS:

18 Yes, you do.

19

MR. JONES:

20

I apologize. All right. We

21

have a motion and a second. Any

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discussion from the floor? Any

23

discussion from the Board? All in

24

favor say aye.

25

ALL BOARD MEMBERS:

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Aye.

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MR. JONES:

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Any opposition? There being

4

no opposition, the motion passes.

5

Thank you.

6

MS. LAMBERT:

7

I have one Renewal

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Application, and I say one --

9

excuse me, I have two Renewal

10

Applications.

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The first one is 051111 from

12

Mullers Building Associates, LP

13

in Calcasieu Parish.

14

And the second one is

15

20020029 for Target Properties,

16

LLC in Jefferson Parish. For a

17

total of two.

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MR. JONES:

19

Great. Thank you. Motion to

20

approve from Ms. Smith. Second

21

from Mr. Burgess.

22

Any discussion from the

23 floor? Any from the Board? There
24 being no discussion, we're ready
25 to vote. All in favor say aye.

1 ALL BOARD MEMBERS:

2 Aye.

3 MR. JONES:

4 Any opposition? There being
5 no opposition, that motion
6 passes.

7 Thank you. The last one, Ms.
8 Lambert.

9 MS. LAMBERT:

10 And the last item is a
11 Transfer of Ownership for
12 Contract No. 20010282 for
13 Imperial Partners, LLC, and the
14 new owner is 2 Lee Circle
15 Associates, LLC in Orleans
16 Parish.

17 MR. JONES:

18 Motion to approve
19 applications. Ms. Atkins. Second
20 from Mayor Harris. Any discussion
21 from the floor? Any discussion
22 from the Board? There being no
23 discussion, all in favor say aye.

24 ALL BOARD MEMBERS:

25 Aye.

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MR. JONES:

Any opposition? There being none, that motion passes.

Thank you very much. Let's go to Ms. Friedkin. Enterprise Zone, please.

MS. FRIEDKIN:

There are 41 new applications.

Air Products in St. Charles Parish.

Ascension Dental Associates, LLC in Ascension.

I have seven B&G Food Enterprises, LLC doing business as Taco Bell. There is one in Rapides, one in Orleans, one in Terrebonne, and East Baton Rouge, Calcasieu. Another one in Calcasieu and Jeff Davis.

Bastrop Rehabilitation Hospital, LLC in Morehouse.

Baton Rouge General Medical Center in East Baton Rouge.

Bayou Best Burgers, LLC,

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doing business as Five Guys Burgers and Fries in East Baton

board of commerce & industry-10-23-12.txt
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Boutte Dental Associates, LLC
in St. Charles.

Capitol City Produce Company,
LLC in East Baton Rouge.

CJM LA Avenue Partnership in
Lafayette.

Covington Dental Office of
Joseph Lacoste in St. Tammany.

CSC Investments, LLC, doing
business as Panera Bread in
Jefferson.

Hammond Dental Office of
Joseph Lacoste, Jr. in
Tangipahoa.

Jackson Hardwood, LLC in East
Feliciana.

LD Star, Inc. in Caddo.

Nayosha Enterprises, LLC,
doing business as LaQuinta Inn &
Suites in St. Charles.

Newman Comprehensive OB GYN,
LLC in St. Tammany.

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NGE Compressor Services, LLC
in Iberia.

Our Lady of the Lake Regional
Medical Center in East Baton
Rouge.

There's two Raising Cane's;

7 there is one in Bossier and one
8 in St. Bernard.
9 I've got several
10 Rehabilitation Services of
11 Central Louisiana, LLC. There's
12 one in Natchitoches.
13 Rehabilitation Services of
14 Northeast Louisiana in Franklin.
15 Rehabilitation Services of
16 Northwest Louisiana in Sabine.
17 Rehabilitation Services of
18 Southwest Louisiana, LLC in
19 Beauregard. Rehab Services of
20 Southwest Louisiana in Jeff
21 Davis.
22 Shriji West Monroe in
23 Ouachita.
24 SOHO Boutique Salon, LLC in
25 East Baton Rouge.

1 Stella Maris, LLC in
2 Lafayette.
3 Vista Shores Assisted Living,
4 LLC in Orleans. Walgreen; there's
5 two of them. There's one in St.
6 Tammany and one in Jefferson.
7 A Wal-Mart Louisiana, LLC
8 doing business as the Wal-Mart
9 Supercenter in Livingston.
10 And Windsor Court Hotel

board of commerce & industry-10-23-12.txt
Partners, LLC doing business as

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Windsor Court Hotel.

Then there are two front-end contracts meaning that the contracts are more than \$100 million.

Colonial Pipeline Company in East Feliciana, and TIN Incorporated in Washington Parish.

MR. JONES:

Several. We have a motion to approve these from Mr. Soprano. Second from Ms. Smith.

Any discussion from the

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Board? Any discussion from the floor? All in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

Any opposition? There being none, that motion passes. Take us to the Application Cancellations.

MS. FRIEDKIN:

There's seven of them. I have got Audubon Fertility and Reproductive Medicine, LLC in Orleans. The application was approved in October of 2011. The

15 Department of Revenue issued an
16 objection and the objection has
17 not been resolved.

18 We have BF Graphics
19 Incorporated in Lincoln. The
20 application was approved April 24
21 of 2007. The Department of
22 Revenue issued an objection and
23 it has not been received -- been
24 resolved.

25 Highway 22 Enterprise

1 Incorporated doing business as
2 Lagniappe Restaurant in
3 Livingston Parish. The
4 application was approved in
5 October of 2009. LDR issued an
6 objection and it has not been
7 resolved.

8 K Partners Houma I, LLC,
9 doing business as Courtyard by
10 Marriott-Houma in Terrebonne. The
11 application was approved in
12 October of 2011. An objection was
13 issued and it has not been
14 resolved.

15 I have New Orleans Deluxe
16 Hotel, LLC, Astor Crown Plaza.
17 The contracts have never been
18 returned.

board of commerce & industry-10-23-12.txt
Quality Shipyards in

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Terrebonne. The contracts have
never been returned.

And WPS Incorporated. The
application was approved on June
24 of 2008. LDR issued an
objection and it has not been

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resolved as of today.

MR. JONES:

Before we entertain a motion,
Ms. Allison, would you come to
the podium, please. State your
name for the record there.

MR. ALLISON:

My name is Don Allison with
Advantous Consulting.

MR. JONES:

Mr. Allison and I spoke
before the meeting, and I
understand, Mr. Allison, you are
representing K Partners Houma I,
LLC, dba Courtyard by
Marriott-Houma.

MR. ALLISON:

That's correct. Yes, sir.

MR. JONES:

And just for the record,
that's Project No. 20091009. Ms.
Allison has asked that that

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matter be postponed until the

23
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next meeting. There is some
discussions going on with his

1 client. I spoke with Ms.
2 Friedkin and staff. They have no
3 objection to that postponement.
4 We would need to have the issues
5 resolved by November 20th. Is
6 that okay with you, Mr. Allison?

7 MR. ALLISON:

8 Yes, sir.

9 MR. JONES:

10 Great. I appreciate that. So
11 first I would entertain a motion
12 to postpone No. 20091009, K
13 Partners Houma I, LLC until the
14 next meeting in December. Motion
15 from Ms. Potts-Roque. Second from
16 Mr. King.

17 Any discussion from the
18 floor? Any discussion from the
19 Board? All in favor say aye.

20 ALL BOARD MEMBERS:

21 Aye.

22 MR. JONES:

23 Any opposition? There being
24 none. We look forward to hearing
25 from you, Mr. Allison.

1 MR. ALLISON:
2 Thank you, Mr. Chairman.
3 MR. JONES:
4 Now the remaining items, do
5 we have a motion to approve.
6 Motion from Ms. Atkins. A second
7 from Mayor Harris.
8 Any discussion from the
9 floor? Any from the Board? There
10 being no discussion, all in favor
11 say aye.
12 ALL BOARD MEMBERS:
13 Aye.
14 MR. JONES:
15 Any opposition? There being
16 no opposition, that motion
17 passes.
18 MS. FRIEDKIN:
19 I have six contracts for
20 cancellation. Ampirical
21 Solutions, LLC in St. Tammany,
22 and then there's another one in
23 St. Tammany. The contractor
24 requested cancellation on both of
25 those. Canseco's, LLC in

1 Jefferson Parish. The contract
2 holder requested cancellation.
3 Compass Capital Management,

4 LLC in Jefferson Parish. The
5 contract holder requested
6 cancellation.

7 Guin Machine Incorporated in
8 Bienville. The contract holder
9 did not create any new jobs.

10 And Russell Cellular
11 Incorporated, in Webster Parish,
12 and the contract holder never
13 submitted any Board
14 certification.

15 MR. JONES:

16 All right. Do we have a
17 motion to approve these
18 cancellations? Motion from Mr.
19 Windham. Second from Mayor
20 Harris.

21 Any discussion from the
22 floor? Any discussion from the
23 Board? There being none, all in
24 favor say aye.

25 ALL BOARD MEMBERS:

1 Aye.

2 MR. JONES:

3 Any opposition? There being
4 none, that motion passes. Thank
5 you, Ms. Friedkin.

6 MS. FRIEDKIN:

7 Thank you, Mr. Jones.

8

MR. JONES:

9

I appreciate your help.

10

Ms. Weber, Industrial Tax

11

Exemption Program.

12

MS. WEBER:

13

Do you want me to just --

14

MR. JONES:

15

Let's do that in-globo if,

16

you don't mind. I'm sorry, before

17

we do.

18

MS. POTTS-ROQUE:

19

I think we have 11 examples

20

or 11 situations where you have

21

multiples -- where there are

22

multiples. Can you just tell us

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we have X number of whatever the

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company name and just give us the

25

parish names. We have 11

1

instances where you have multiple

2

companies. The same company

3

multiple times.

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MS. WEBER:

5

Yeah. I mean, I can read

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through it if you want me to do

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it that way, that's fine.

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MR. JONES:

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Ms. Potts-Roque you want her

10

to -- in lieu of reading all of

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them what we are going to have

12 her do is just do them in-globo.
13 would you rather have her read
14 through?

15 MS. POTTS-ROQUE:
16 That's what I was talking
17 about.

18 MR. JONES:
19 Okay. You would. Okay. Read
20 through.

21 MR. LIPSEY:
22 Is there any need to read all
23 through these if you have them?

24 MS. POTTS-ROQUE:
25 Normally if we have a large

1 amount, we don't read them, but
2 in this case we have -- we have
3 11 instances where we have one
4 company that has two up to four
5 or five or six applications, so
6 that would minimize the reading.
7 I mean, it's up to you-all if you
8 want to dispense with the
9 reading, that's fine.

10 MAYOR HARRIS:
11 I would just move that we --
12 we ask the chairman to act on the
13 -- as presented in-globo.

14 MR. JONES:
15 Okay. Let's handle it that

16 way. Do we have any opposition in
17 handling it in-globo? All right.
18 Let's do it that way, then. Give
19 us a summary, Ms. Weber. And just
20 a second, and for the -- for the
21 floor, all of the items that are
22 -- that are being discussed,
23 excuse me, are in your agendas.
24 They are listed by application
25 number, company, location, the

1 investment, all of the
2 information that the Board has is
3 there in your agenda, and -- and
4 if -- assuming there is a motion
5 to approve, there will be an
6 opportunity for any of you to ask
7 questions or discuss, so there
8 will be any opportunity to
9 discuss if need be. All right.
10 Ms. Weber.

11 MS. WEBER:

12 Right. And I just want to
13 make one note, Energy Logistics
14 Solution is a front-end contract.
15 They are just requesting approval
16 of this. It's \$140 million
17 contract. All right.

18 I have 94 new applications
19 for a total of \$593,680,378 in

20 new investment. With 540 new
21 permanent jobs for a total
22 estimated payroll of \$295,580,720
23 with 4,257 construction jobs at
24 \$124 million plus for payroll.
25 MR. JONES:

1 Very good. All right. Do I
2 have a motion to approve all of
3 those projects listed in the
4 Industrial Tax Exemption
5 Applications in-globo. All --

6 MS. ATKINS:
7 Mr. Chairman, I would like to
8 ask that I be recused from item,
9 Century Marketing Solution, LLC
10 in Caddo.

11 MR. JONES:
12 That's No. 20120613, Century
13 Marketing Solution?

14 MS. ATKINS:
15 Yes.

16 MR. JONES:
17 All right. Ms. Atkins will be
18 recusing herself from that vote.

19 Motion to approve from Ms.
20 Potts-Roque. A second? Second
21 from Ms. Smith.

22 Any discussion from the floor
23 on any of these items? Any

24 discussion from the Board? All in
25 favor say aye.

1 ALL BOARD MEMBERS:

2 Aye.

3 MR. JONES:

4 Any oppose? There being no
5 opposition, the motion passes.

6 Thank you.

7 MS. WEBER:

8 All right. I have five
9 Transfers of Tax Exemption.

10 The first item is Metal
11 Improvement Company. All active
12 contracts to Bodycoate Thermal
13 Processing Incorporated in
14 Lafayette.

15 The next one Allison Marine
16 Contractors Incorporated.
17 20080520, 20091003 and 20091032
18 to Allison Marine Holdings, LLC
19 in St. Mary.

20 BASF Catalysts, LLC, all
21 active contracts to BASF
22 Corporation in West Baton Rouge.
23 And BASF Catalysts, LLC, all
24 active contracts to BASF
25 Corporation in Concordia Parish.

1 CDM Max, LLC, 062326 to
2 Plains Gas Solutions, LLC in
3 Cameron.

4 MR. JONES:
5 Very good. Do we have a
6 motion for approval of these
7 transfers? A motion from Ms.
8 Atkins. A second from Mr.
9 Windham.

10 Any discussion from the
11 floor? Or from the Board? I see
12 none. All in favor say aye.

13 ALL BOARD MEMBERS:
14 Aye.

15 MR. JONES:
16 Any opposition? There being
17 none, the motion passes.

18 MS. WEBER:
19 All right. I have one Change
20 in Name Only.

21 Evonik Stockhausen Louisiana
22 Incorporated. This is for all of
23 their active contracts. They are
24 changing it to Evonik
25 Stockhausen, LLC in St. John The

1 Baptist.

2 MR. JONES:
3 Motion to approve the name

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change. So move from Mr. Lipsey.

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Second from Mayor Harris.

Any discussion from the
floor? Or the board? There being
none, all in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

Any opposition? There being
none, the motion passes.

MS. WEBER:

I have one Change in
Location. This is for Shaw
Sunland Fabricators, LLC.
Contract 20110024 and 0024A. The
location is moving from 30103
Sunland Drive, walker, to 15685
Industry Way in walker. This is
in Livingston Parish.

MR. JONES:

Motion to approve from Mr.
King. Second from Mr. Burgess.

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Any discussion from the floor? Or
the Board? There being none, all
in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

Any opposition? There being

board of commerce & industry-10-23-12.txt
no opposition, the motion passes.

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MS. WEBER:

The Partial Transfer is basically a housekeeping item. It was the inadvertently left off the original request. It's for Motors Liquidation Company. Contract 20080326 in the amount of \$4,934,259. RACER Trust will receive \$4,621,040 and RACER Properties will receive \$39,869 in Caddo Parish.

MR. JONES:

All in favor -- excuse me, can I get a motion first. Motion to approve from Mr. Burgess. Second from Ms. Smith.

Any discussion from the

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floor? Any from the Board? All in favor say aye.

ALL BOARD MEMBERS:

Aye.

MR. JONES:

Any opposition? There being none, the motion passes.

MS. WEBER:

Okay. I have four Cancellation of Contracts -- well, there is actually more than

board of commerce & industry-10-23-12.txt
four contracts, but four

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companies are requesting
contracts being canceled.

Cameron LNG, LLC, 20030342A.

The assets have been sold and are
no longer the property of the
company. They request
cancellation. This is in Cameron.

Angus Chemical Company,
061556, assets have been taken
out of service and will be sold.
The company is requesting the
cancellation. Ouachita Parish.

Air Liquide Large Industries,

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U.S., LP Contracts 20080424,
20080584, 20090679, 20090680,
20090681 and 20090756. They've
been reporting these assets to
the assessor and have paid
property taxes on it, so they're
requesting cancellation. This is
in Ascension.

Builders Supply Company
Incorporated, 20100310, they
moved the assets and they request
cancellation of this contract.
That's in Caddo.

MR. JONES:

Motion to approve these

board of commerce & industry-10-23-12.txt
cancellations?

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MS. POTTS-ROQUE:

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So move.

19

MR. JONES:

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Ms. Potts-Roque. Second from

21

Mr. Lipsey. Any discussion from

22

the floor or the Board? There

23

being no discussion all in favor

24

say aye.

25

ALL BOARD MEMBERS:

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Aye.

2

MR. JONES:

3

Any opposition? There being

4

none, that motion passes.

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MS. WEBER:

6

All right. The next item is

7

Special Circumstances, and I'm

8

requesting continuation of the

9

following contracts. These are in

10

the names of RACER Trust and

11

RACER Properties. Contracts

12

050485, 050485A, 061147, 061147A,

13

061150, 061150A. 07110 -- sorry.

14

070131. 070131B, 1C, 1D, 1E. 05

15

-- 070506. 070506A. 200478B.

16

200478C, 20020623A, 20020623B and

17

C and D. 20038026A, B. 20039324.

18

20039324A. 2004802. 20080326 and

19

326A and 20090695.

board of commerce & industry-10-23-12.txt
RACER Trust and RACER

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Properties are actively marketing
the existing General Mills
Facility for sale to another
manufacturer. They request a
continuation of their existing

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contracts for a period of one
year to allow these assets to be
marketable. These contracts are
not scheduled to expire in 2012.
The contracts that will expire in
2012 will expire in 2012.

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MR. JONES:

Okay. One correction, I think
you said General Mills and you
meant General Motors.

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MS. WEBER:

I'm sorry, General Motors. My
apologies

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15
16

MR. JONES:

In Caddo Parish that's real
important to us.

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19

MS. POTTS-ROQUE:

Another correction, Mr.
Chairman, 20048012 was referred
to as 2004082.

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22
23

MS. WEBER:

I apologize.

MS. POTTS-ROQUE:

board of commerce & industry-10-23-12.txt
No problem. No problem.

24

25

MR. JONES:

1

Good catch. Thank you very

2

much.

3

Just so we understand, the GM

4

facility in the Shreveport area

5

has been a huge manufacturing

6

facility for us for years and

7

years and years. With all of the

8

changes in the GM, that plant was

9

shut down this year and it was a

10

blow to Caddo Parish, needless to

11

say, but what is happening at

12

this point is a number -- a good

13

bit of the facilities and

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equipment has been transferred to

15

General Motors and its

16

subsidiaries. The land, the

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property -- the land, the

18

building and some of the

19

equipment is being held by RACER

20

Trust and RACER Properties, and

21

what is happening, RACER is

22

basically marketing this facility

23

along with the assistance of the

24

State of Louisiana trying to put

25

another manufacturer in that

1 spot. So what is happening at
2 this point, and, Ms. Weber,
3 please stop me when I start lying
4 here, but what I understand to be
5 happening is that there are a
6 number of contracts involved with
7 the General Motors plant, and all
8 that is happening at this point
9 is we're keeping certain of these
10 contracts in play while RACER is
11 in the process of marketing this
12 facility, so in the event we do
13 put another manufacturer in
14 there, they will know that those
15 -- those contracts are in place,
16 and if that happens at the
17 appropriate time, will be coming
18 in to have those contracts
19 actually transferred to hopefully
20 a new manufacturer.

21 MS. WEBER:

22 Correct.

23 MR. JONES:

24 Is that a fair description?

25 MS. WEBER:

1 That is fair. And we are only
2 asking for a period of the year
3 to allow them the opportunity to
4 sell the property.

5

MR. JONES:

6

And then we have as guests in

7

our audience, I know Mr. William

8

Wilson, who is the Administrator

9

of Caddo Parish. We appreciate

10

you being here, William. I see

11

Mr. Charles Henington, our Tax

12

Assessor. I appreciate that. I

13

see other voluminous characters

14

from Caddo Parish, and some had

15

signed up to speak. Does anyone

16

want to speak of this issue

17

today? Mr. Wilson, did you want

18

to speak.

19

MR. WILSON:

20

Yes, sir. Thank you for the

21

opportunity, Chairman Jones.

22

Just want to say that we support

23

this request, and also I want to

24

echo this Caddo Parish School

25

Board's request as well.

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MR. JONES:

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Thank you very much. Do I

3

entertain a motion to approve --

4

actually, in the agenda I want to

5

make this correction to the

6

agenda. It says, reason for

7

cancellation is actually reason

8

for continuance. All right. Thank

9 you very much.
10 A motion to approve the
11 continuation of these contracts?
12 MS. POTTS-ROQUE:
13 So move.
14 MR. JONES:
15 Mrs. Potts-Roque. Second from
16 Mayor Harris. Any discussion from
17 the floor? Any discussion from
18 the Board?
19 There being none, all in
20 favor say aye.
21 ALL BOARD MEMBERS:
22 Aye.
23 MR. JONES:
24 Any oppose? There being no
25 opposition, that motion passes.

1 MS. WEBER:
2 All right. And I take it you
3 do not want me to read the 464
4 renewals that I have.
5 MR. JONES:
6 Actually, I wasn't.
7 MS. WEBER:
8 The last time I had to take a
9 deep breath. I think Ms. Roque
10 almost thought I was passing out.
11 MR. JONES:
12 well, okay. we'll handle that

13 in-globo. Would you give us a
14 description, though.

15 MS. WEBER:

16 I have 464 Renewal Contracts.

17 MR. JONES:

18 In various parishes around
19 the state.

20 MS. WEBER:

21 From various parishes and
22 various companies throughout the
23 state, yes.

24 MR. JONES:

25 All right. Thank you very

1 much. These are the renewals. I
2 will report the Chair will be
3 recusing himself from five of
4 those involving Exxon Mobil
5 Corporation and Exxon Mobil Corp.
6 No. 062401, 20080085. 20080086.
7 062403 and 070116. I will
8 participating for the purpose of
9 facilitating the vote. I would
10 therefore entertain a motion to
11 approve.

12 MS. ATKINS:

13 Mr. Chairman. I would like to
14 be recused from the Century
15 Marketing Solution, LLC,
16 20080604.

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MR. JONES:

Thank you very much. Ms.
Atkins will be recusing herself
on that vote.

Otherwise, entertain a motion
to approve. From Mr. Soprano.
Second from Ms. Atkins -- can't
have you second from me, Ms.
Atkins. All right. From Ms.

1

Potts-Roque.

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All right. Any discussion
from the floor? Any discussion
from the Board? All in favor say
aye.

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ALL BOARD MEMBERS:

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Aye.

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MR. JONES:

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Any opposed? There being no
opposition, that motion passes.

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11

Thank you, Ms. Weber.

12

Now, we added one item from
the agenda. Ms. Broussard, you
want to tell us what is going on
there.

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MR. BROUSSARD:

17

Chairman, members of the
Board, this is agenda item
concerns the name change from
existing Tax Exemption -- I'm

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19

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21 sorry, Tax Equalization contract
22 that was awarded to Georgia
23 Pacific previously. The company
24 is requesting that staff
25 recommends the Board approve a

1 name change on Tax Equalization
2 Contract No. 20010308 from
3 Georgia Pacific Operations
4 Holdings, LLC to Georgia Pacific
5 Consumer Operations, LLC.

6 MR. JONES:
7 I have a motion to approve
8 from Ms. Smith. Second from Mr.
9 Burgess. Any discussion from the
10 floor? Or the Board? There being
11 none, all in favor say aye.

12 ALL BOARD MEMBERS:
13 Aye.

14 MR. JONES:
15 Any opposition? There being
16 no opposition that motion passes.
17 Thank you, Mr. Broussard.

18 And before we go to hear a
19 report from our department, I
20 want to thank all of those
21 shareholders who are in the
22 audience. We thank you for being
23 here. I know some of you have
24 traveled to be here today. We

25

hope you took care of your

1

business as you intended, as we

2

expected. We try to be efficient.

3

I wanted to be out in 30 minutes.

4

I didn't quite make it, I

5

apologize.

6

Having said that, Mr.

7

Grissom, we look forward to

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hearing from you.

9

MR. GRISSOM:

10

Thank you, Mr. Chair. And

11

thank you-all, all of our Board

12

members for participating and

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making the trip. I know traffic

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can be a challenge sometimes, so

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I appreciate the effort.

16

And I wanted to share with

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you some recognition that I think

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reflects very favorably on C&I

19

and the activities, and if you --

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you will notice in your -- at

21

your desk you have a news release

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titled: Louisiana Rates No. 6 in

23

national business ranking.

24

Area Development, which is a

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publication that covers economic

board of commerce & industry-10-23-12.txt
development facilities site

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2 selection across the U.S.
3 recently completed a survey of
4 the nations leading site
5 selection consultants. Site
6 selection consultants are firms,
7 individuals that assist companies
8 in making decisions when they
9 have options or opportunities to
10 locate across the globe or across
11 the U.S., across the southeast,
12 so these are individuals that are
13 very important to the state's
14 economic development efforts and
15 individuals that LED in
16 particular targets with a level
17 of outreach and targets with its
18 marketing efforts.

19 So as a result of that
20 survey, Louisiana was placed No.
21 6 in the nation as far as its
22 national business ranking.

23 If you go to the third
24 paragraph, I just want to cover
25 some of the specific rankings,

1 and, again, I think this reflects
2 very favorably on the work of the
3 Board. Louisiana ranked No. 1 in
4 the U.S. for cooperative state

board of commerce & industry-10-23-12.txt
government, and No. 2 in the U.S.

5
6 for its incentive programs. Now,
7 the report goes on to rank as No.
8 3 workforce development, No. 3
9 for speed of permitting, No. 4
10 for cost of doing business, but
11 in particular the cooperation for
12 state government and for the
13 incentive programs I think are
14 very favorable impressions that
15 we've been able to make on the
16 business community and site
17 selection community through our
18 efforts here at this Board.

19 As far as some context with
20 these rankings, this -- before
21 2011 the state had not ranked in
22 the top 10 nationally, so
23 Louisiana being ranked in these
24 multiple categories in the top
25 ten is -- is definitely moving in

1 the right direction and one that
2 is something that we can take and
3 go out and market ourselves, so
4 it's very important to us and I
5 think not only reflects favorably
6 on us, but it's something that we
7 can use as a tool in our outreach
8 to companies or executives who

board of commerce & industry-10-23-12.txt
have never considered Louisiana

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letting them know that others
across the U.S. that Louisiana is
a favorable place to invest.

So, again, I wanted to thank
you for your efforts and share
this good news and be happy to
answer any questions about this
particular recognition or
anything else within the
Department.

MR. JONES:

Any questions for Mr.
Grissom. We thank the Department
and I know that Mr. Moret, Mr.
Grissom and all of the staff that
work every day we appreciate all

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of the work that you-all do. I
know we -- I make light of
getting through in a hurry, but
I'm -- I'm -- it's not
intentional that I make light of
it. It's simply that there is a
lot to cover and that reflects
because there is a lot of work
being done by the staff and we
appreciate it very much, and we
hope that we handle it as
efficiently as we can this

board of commerce & industry-10-23-12.txt
13 morning. If y'all weren't doing

14 your jobs our jobs would be much
15 more difficult every month, so we
16 thank you very much.

17 Anything else for the good
18 new order today?

19 MR. BURGESS:

20 Adjourn.

21 MR. JONES:

22 All right. Before we do that,
23 I want to welcome Mr. Martiny
24 with us. And Mr. Ponti is here.

25 MR. HAVARD:

1 Ponti wanna be.

2 MR. JONES:

3 But it's good to have our
4 legislators on the Board with us.
5 We have a motion to adjourn. All
6 in favor say aye.

7 ALL BOARD MEMBERS:

8 Aye.

9 MR. JONES:

10 All right. We'll see y'all in
11 December. Thank you very much.

12

13 (Whereupon the meeting was adjourned at 2:15
14 p.m.)

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2 REPORTER'S CERTIFICATE

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I, RACHEL Y. TORRES, a Certified Court Reporter, do hereby certify that the within witness, after having been first duly sworn to testify to the truth, did testify as hereinabove set forth.

That the testimony was reported by me in shorthand and transcribed under my personal direction and supervision, and is a true and correct transcript, to the best of my ability and understanding; that I am not of counsel, not related to counsel or the parties hereto, and in no way interested in the outcome of this event.

RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER

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